

Delivering Confidence



2019 New York State Tax Update

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Business Tax Climate

Tax Foundation Study

The 10 best states in this year's Index are:

1. Wyoming 6. New Hampshire

2. South Dakota 7. Nevada

3. Alaska 8. Oregon

4. Florida 9. Utah

5. Montana 10. Indiana

The 10 worst states in this year's Index are:

41. Louisiana 46. Arkansas

42. Iowa 47. Connecticut

43. Maryland 48. California

44. Vermont 49. New York

45. Minnesota 50. New Jersey



NYS Reaction to TCJA

How has the TCJA Impacted NYS Taxpayers?

Fiscal Year	Total State Collections	Personal Income	Corporation and Business	Sales, Excise and User	Property Transfers	Other Taxes and Fees
2019	\$73,679,612,447	\$48,087,336,735	\$6,828,134,224	\$16,384,972,255	\$2,203,598,367	\$175,570,865
2018	75,995,291,042	51,501,337,750	6,140,512,850	15,748,063,844	2,432,907,540	172,469,058
2017	71,215,174,435	47,565,944,451	6,027,811,511	15,239,780,631	2,217,320,539	164,317,303
2016	71,627,564,571	47,055,282,776	6,913,034,483	14,820,694,938	2,683,861,375	154,690,999
2015	68,103,753,273	43,709,833,323	7,554,188,561	14,532,706,851	2,146,449,681	160,574,856



"" NYS "Fights Back Against Washington's Assault on the Middle-Class"

- Continuing to fight to repeal the SALT limitations.
- Fiscal Year 2020 Budget Proposals:
 - Decoupling from taxability of state incentives.
 - Decoupling from Federal basis for New York State manufacturing test.
 - Continued phase in of middle-class tax cuts.
 - Permanent property tax cap.



Tax Law Extenders

- Extend higher personal income tax rates for five years.
 - Top rate of 8.82 percent extended through 2024.
 - MFJ \$2,155,350
 - HoH \$1,616,450
 - Single \$1,077,550
- Extend personal income tax limitation on charitable contributions for five years.



School Tax Relief (STAR) Program

- Cap STAR exemption and increase STAR credit by 2 percent.
- Lower Basic STAR exemption income eligibility.
 - Exemption threshold lowered to \$250,000.
 - STAR credit threshold will remain at \$500,000.
- Taxpayers currently receiving STAR exemption could voluntarily switch to STAR credit.
 - Deadline varies by location/county.
 - Register for the STAR Credit (Click link to register).



Enhanced STAR Exemption

- Eligibility for primary residence.
 - 65 or older by December 31st.
 - Income of \$86,300 or less for 2019 benefits.
 - Income of \$88,050 or less for 2020 benefits.
- Enroll for Enhanced STAR.
 - NEW Income Verification Program (Form RP-425-IVP).
 - Application for Enhanced STAR exemption (Form RP-425-E).



What the New Overtime Rules and Salary Thresholds Mean to New York State Employers

New Federal Overtime Regulations Effective January 1, 2020

- On September 29, 2019, the U.S. Department of Labor ("DOL") announced a final rule to make approximately 1.3 million American workers newly eligible for overtime pay. In the final rule, the DOL is:
 - Raising the "standard salary level" from the currently enforced level of \$455 per week to \$684 per week, which is equivalent to an annual increase from \$23,660 to \$35,568 per year for a full-year worker;
 - Raising the total annual compensation requirement for "highly compensated employees" from the currently enforced level of \$100,000 per year to \$107,432 per year;
 - Allowing employers to use nondiscretionary bonuses and incentive payments (including commissions) paid at least annually to satisfy up to 10 percent of the standard salary level, in recognition of evolving practices; and
 - Raising the special salary levels for workers in U.S. territories and the motion picture industry.
- The new thresholds account for growth in earnings since the thresholds were last updated in 2004.



New Federal Overtime Regulations Effective January 1, 2020 (con't.)

- Unless specifically exempted, employees covered by the Federal Fair Labor Standards Act ("FLSA") must receive pay for hours worked in excess of 40 in a work week at a rate not less than one and one-half of their regular rate of pay. This rate is referred to as "overtime pay."
- To qualify for an exemption in this Federal rule, an employee generally must:
 - Be salaried, meaning that they are paid a predetermined and fixed salary that is not subject to reduction because of variations in the quantity or quality of the work performed (the "salary basis test");
 - Be paid at least a specified weekly salary level, which is \$684 per week (the equivalent of \$35,568 annually for a full-year worker) under this final rule (the "salary level test"); and
 - Primarily perform executive, administrative or professional duties, as defined in the Department's regulations (the "duties test").



New Federal Overtime Regulations Effective January 1, 2020 (con't.)

• The Department's regulations also provide an exemption for certain highly compensated employees (HCEs) who earn above a higher total annual compensation level (\$107,432 under the final rule) and satisfy a minimal duties test.



Questions

- What if a state has its own overtime laws? The FLSA provides minimum wage and hour standards and does not prevent a state from establishing its own protective standards. If a state establishes a more protective standard than the provisions of the FLSA, the higher standard applies in that state.
- May employers use bonuses to satisfy part of the new standard salary level test? Yes, the Department is permitting employers to use nondiscretionary bonuses and incentive payments (including commissions) to satisfy up to 10 percent of the salary test requirement. Such bonuses include, for example, nondiscretionary incentive bonuses tied to productivity and profitability.



Questions (con't.)

• May employers make a catch-up payment if an employee doesn't receive enough in the nondiscretionary bonuses and incentive payments in a given year to remain exempt? Yes, the Department permits a "catch-up" payment at the end of the 52-week period. The employer has one pay period to make up the shortfall (up to 10 percent of the standard salary level for the preceding 52-week period). Also, any such catch-up payment will only count toward the prior 52-week period's salary amount and not toward the salary amount in the 52-week period in which it was paid.

The projected annualized transfer of income from employers to employees in the form of wages is estimated by the Department to be approximately \$298.8 million. The majority of this amount is attributable to the FLSA's overtime rule; however, a smaller share will be attributed to the FLSA's minimum wage requirement.



New York State Changes to Overtime Rules

• New York State generally follows the Federal overtime rules. However, the New York State standard salary levels have long been higher than the Federal level. New York State also has several different rates for New York State employees which are based upon employer size and location. For employers outside of New York City and the metro areas (Nassau, Suffolk and Westchester Counties), the rate will increase from \$832 per week to \$885 per week on and after December 31, 2019, and to \$937.50 per week on or after December 31, 2020.



Example

- Karl is an employee working in Syracuse. His salary is \$44,000 per year, which calculates to \$846.16 per week. Since Karl is a salaried employee, meets the "duties test" and is paid over the \$832 per week, he is exempt from overtime.
- However, on December 31, 2019, the overtime salary threshold will increase to 885 per week \$38.84 per week more than Karl's current weekly wages. So, according to the New York State Department of Labor, because his wages fall below the threshold, Karl's employer is required to pay him overtime (1.5 times his hourly rate) for any hours over 40 in a given week. Karl usually works between 45 and 50 hours per week and for this example we will assume he works an average of 47.5 hours per week.



What are the Employer's Options? (Example con't.)

- 1) A simple fix is to limit Karl's hours to 40, but this may cause a delay or disruption to client service.
- 2) Another option would be to transition Karl to hourly and pay him overtime. At Karl's current wage of \$846.16 per week and \$21.16 per hour, his overtime rate would be \$31.74 per hour. So, based upon an average work week of 47.5 hours per week, Karl's weekly income would be \$846.16 plus \$238.05 (7.5 hours x \$31.74) for a total of \$1,084.21 per week or \$56,378.92 per year. Which is significantly more than Karl's annual salary of \$44,000 per year.
- 3) Another option would be to increase Karl's salary above the new overtime salary threshold. Since the new overtime threshold increases to \$885 per week, Karl's employer could increase his weekly salary to \$886 or \$46,072 per year (5 percent raise).



What are the Employer's Options? (Example con't.)

- 4) Based upon the factors in this example, it makes the most sense to raise Karl's weekly salary to \$886 per week. This way Karl could still work an average of 47.5 hours per week and be exempt from the overtime rules. This would save the employer \$10,306.92 per year (\$56,378.92 \$46,072).
- For additional information, please see the following websites:
 - https://www.dol.gov.
 - https://www.labor.ny.gov.



Tax Credits Enacted in 2019

New Credits Added to the Tax Law

- Central business district toll credit.
 - Effective in 2021 Refundable credit for tolls paid by NYC residents with gross income of \$60,000 or less.
- Employer-provided childcare credit.
 - Effective in 2020 Credit is equal to the NYS portion of the Federal credit limited to \$150,000.
- Recovery tax credit.
 - Effective in 2020 Available to businesses hiring eligible individuals in recovery from a substance use disorder.



Credits Amended during 2019

- Empire State commercial production credit.
 - \$7 Million allocated annually through 2023 amended provisions changed the allocation beginning in 2019.
- Employee Training Incentive Program (ETIP) tax credit.
 - Employers can now conduct their own training.
 - Eligible training now includes an internship program in software development or clean energy.
- Farm workforce retention credit.
 - Farming now includes maple syrup, Christmas trees, commercial boarding of horses, wineries and cideries.



Credits Amended during 2019 (con't.)

- Historic homeownership rehabilitation credit.
 - Beginning in 2019, credit now includes a residence located in a city with a population of less than one million and poverty rate of greater than 15 percent.
- Rehabilitation of historic properties credit.
 - Expanded to include state parks, state historic sites or other land owned by the state under the jurisdiction of the Office of Parks, Recreation and Historic Preservation.



Credits Extended

- Clean heating fuel credit.
 - Extended to purchases of bio heating fuel made before January 1, 2023.
- Empire State film production and post-production credits.
 - Authorized to continue allocating funds through 2024.
- Workers with disabilities tax credit.
 - Extended through tax year 2022 for authorized employers approved to participate in the Workers with Disabilities Tax Credit Program.



Sales Tax Update

Wayfair, Inc. - Elimination of Internet Tax Advantage

- Wayfair, Inc. is a merchant with no employees or real estate in South Dakota.
- Wayfair, Inc. is a leading online retailer of home goods and furniture and had net revenues of over \$4.7 billion last year.
- Wayfair, Inc. does not have nexus in South Dakota, but ships its goods directly to purchasers there.



South Dakota vs. Wayfair, Inc. (2018)

- In 2016, South Dakota passed an <u>economic presence statute</u> that required out-of-state sellers to collect and remit sales tax if the seller had a specified level of activity in the state. This new standard applied if the business delivered more than \$100,000 of goods or services in South Dakota or engaged in 200 or more separate transactions in South Dakota in the current calendar year.
- On June 21, 2018, the Supreme Court of the U.S. handed down a historic decision in the sales and use tax nexus case South Dakota vs. Wayfair, Inc. The 5-4 ruling overturns physical presence standards upheld in previous cases, such as Quill vs. North Dakota (1992) and National Bellas Hess Inc. vs. Department of Revenue of Illinois (1967), where a business had to have a physical presence in the state for the state to impose sales and use tax collection obligations on the business.



South Dakota vs. Wayfair, Inc. (2018) (con't.) **Old Law Pre-Wayfair**

- Economically identical companies are treated differently for arbitrary reasons.
- For example, a business that maintains a few items of inventory in a small warehouse in a state is required to collect and remit a tax on all of its sales in the state, while a seller with only an internet presence is not subject to the same tax for the sales of the same items.



New Law Under Wayfair

- The power to regulate sales tax collection with respect to interstate commerce remains with Congress (Interstate Commerce Clause).
- But Congress has not yet enacted controlling laws regarding sales tax with respect to interstate commerce.
 - Until Congress enacts controlling regulations, sales tax issues for out-of-state sellers will continue to vary by state. It is also possible that Congress may choose to codify Wayfair, or to not act at all.
- States will now be able to enforce legislation that establishes an economic nexus even if there is no physical presence in the state.
- Substantial nexus was established in Wayfair through "extensive virtual presence."



New Law Under Wayfair (con't.)

- The decision does not officially make the South Dakota statute the new standard for taxing out-of-state vendors, but it is noteworthy that the following attributes of South Dakota's law were viewed favorably by the Court by not putting an unreasonable burden on the sellers:
 - It is not retroactive.
 - Only merchants who have considerable amount of business are required to collect (according to the South Dakota law in question, that meant \$100,000 in in-state sales or over 200 orders in the state).



Increase Sales Tax Collection

- Establishing the nexus (connection) between a remote vendor and a taxing state allows the state to increase sales tax revenue by increasing collections by requiring sellers to do one or more of the following:
 - Collect sales tax from customers within the taxing state and pay it to the state.
 - Register with the taxing state.
 - Provide customer/sales data to the taxing state.



Current Sales Tax Nexus Rules by State

• For a summary of current economic nexus and post-Wayfair guidance for each state, see attached Appendix A.



Infrastructure Investments

Investing in Infrastructure

- \$100 billion, 3-year plan underway (new proposed \$150 billion plan.
- Major projects across the state:
 - Airport reconstruction;
 - Upstate roads;
 - State parks;
 - Statewide broadband;
 - Housing;
 - Subway; and
 - Water infrastructure.



Clean Water Infrastructure Act

- A clean water project may be eligible for a WIIA grant of up to the lesser of 25 percent of total eligible project costs after deducting other grant funds awarded for the project, or:
 - A project less than \$50 million: \$5 million;
 - A project equal to or greater than \$50 million, but less than \$100 million: \$12.5 million; or
 - A project equal to or greater than \$100 million: \$25 million.
- A drinking water project may be eligible for a WIIA grant of up to the lesser of \$3 million or 60 percent of the total net project costs.



Economic Development

- Budget proposes \$905 million in economic development grants.
- Regional Economic Development Council (Round IX).
- Downtown Revitalization Initiative (Round 4).
- High technology, infrastructure, and manufacturing.
- Incentivize local private sector investments.



Economic Development (con't.)

- Evaluation criteria.
 - 10 regional councils present annual reports evaluated based on following criteria:
 - Performance;
 - Projects;
 - Progress;
 - Planning; and
 - Participation.



Website and Mobile App Accessibility Under the Americans with Disabilities Act (ADA)

- Within the past few years, courts in New York and across the country have experienced a sharp influx in cases concerning alleged violations of Title III of the Americans with Disability Act, which prohibits disability-based discrimination in public accommodations. Plaintiffs who file these cases claim that a company's website is not accessible to an individual with disabilities, particularly those individuals who are blind or visually impaired. However, there are no current laws or regulations defining what is required.
- The ADA requires that "places of public accommodation" be accessible to the disabled and generally fall into one of 12 categories listed in the ADA, such as retail stores, restaurants, hotels, theaters, doctor's offices, pharmacies, museums, libraries, parks, private schools and day care centers.



Website and Mobile App Accessibility Under the Americans with Disabilities Act (ADA) (con't.)

 However, since the ADA does not specifically mention websites or mobile apps, it also does not outline standards for how organizations can make their website or mobile app accessible. However, the U.S. Department of Justice (DOJ) has frequently cited recommendations such as the Web Content Accessibility Guidelines (WCAG) 2.0 and 2.1 as acceptable metrics for accessibility.



Website and Mobile App Accessibility Under the Americans with Disabilities Act (ADA) (con't.)

- The following are some compatible technologies to consider:
 - Screen readers;
 - Screen magnifiers;
 - Speech to text software;
 - Keyboard only navigation;
 - Automated scanning software; and
 - Color contrast analyzers, etc.
- For additional information, please see the following website:
 - https://www.w3.org/tr/wcag20/.



NYS Proposed Cannabis Regulation and Taxation Act

2019 Legislative Activity

- On January 15, 2019, the NYS Senate proposed a bill to legalize the cultivation and use of marijuana.
- The bill fell short of passing by 2 votes.
- Legislators could not agree on how it should be taxed, and the use of the revenues generated.
- Legislators also disagreed on the processing and selling of marijuana.
- A law was passed to "decriminalize" recreational marijuana use.



2020 Proposal from Executive Budget

- Under the proposal, the state would regulate the manufacture, wholesale and retail production, distribution, transportation and sale.
- 3 Taxes have been proposed:
 - Cultivation tax at a rate of \$1.00/gram of flower and \$0.25/gram of trim.
 - Wholesale tax of 20 percent to retail dispensaries.
 - Additional wholesale tax of 2 percent paid to the respective county.
- Funds would be used to administer the regulated cannabis program.



Vapor Products - Dealer Registration and Filing Requirements

- Effective December 1, 2019, a 20 percent supplemental sales tax is imposed on all vapor products sold at retail in New York State. Also, any person who intends to sell vapor products at retail on or after December 1, 2019, must obtain a Vapor Products Dealer Certificate of Registration from the NYS Tax Department for each retail location, online location and vending machine in which vapor products are sold.
- The 20 percent supplemental sales tax is in addition to the usual sales tax due of approximately 8 percent. Also, Vapor products dealers must receipt on the purchaser's separately state 20 percent supplemental sales tax.



Vapor Products - Dealer Registration and Filing Requirements - Exemptions

- The supplemental sales tax on the retail sale of vapor products does not apply to purchases made by:
 - The State of New York and its agencies and instrumentalities;
 - The United States of America and its agencies and instrumentalities;
 - The United Nations; and
 - Indian nations or tribes.
- How are vapor products taxed by other states?
- Before 2019, nine states and the District of Columbia taxed vaping products. That number more than doubled in the first seven months of 2019.



Questions



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Circular 230

Any tax advice contained herein was not intended or written to be used, and cannot be used, for the purpose of avoiding penalties that may be imposed under the Internal Revenue Code or applicable state or local tax law provisions.



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Appendix A

Economic Nexus Wayfair Guidance Nexus--Internet Sales

State	Economic Nexus	Post-Wayfair Guidance	Internet Sales
AK	N/A	N/A	N/A
AL	Yes. Threshold: Over \$250,000 in retail sales. Alabama imposes a use tax collection obligation on out-of-state sellers who: engage in one or more of the activities listed in Ala. Code §40-23-68 and have more than \$250,000 in retail sales sold into Alabama in the previous year. Remote sellers who engage in one or more of the activities listed in Ala. Code §40-23-68 and have annual Alabama sales in excess of \$250,000 should register for the Alabama Simplified Sellers Use Tax Program (SSUT) and begin collecting tax on their sales no later than October 1, 2018. In addition to the collection requirements for remote sellers, Alabama law also requires marketplace facilitators with Alabama marketplace sales in	YesThe Alabama Department of Revenue announced that its existing economic nexus rule, originally effective in 2016, applies "prospectively for sales made on or after October 1, 2018." The Department also noted a law that takes effect in 2019 requiring large marketplace facilitators to comply with notice and reporting requirements or collect tax on sales made by or on behalf of third- party sellers.	Alabama may require certain out-of-state sellers to collect tax on Internet sales to Alabama residents. The retail sale of goods made over the Internet that are delivered into Alabama from an out-of-state seller are treated the same as the retail sale of tangible personal property made through more traditional channels, with the same "nexus" in Alabama if they have a physical presence in Alabama or if it has established remote entity nexus. Effective October 1, 2018, out-of-state sellers who lack an Alabama physical presence but who are making retail sales of tangible personal property into the state have a substantial economic presence in Alabama for sales and use tax

	excess of \$250,000 to collect tax on sales made by or on behalf of its third-party sellers or to comply with reporting and customer notification requirements. The law mandates compliance with reporting or remitting requirements on or before January 1, 2019.		purposes and are required to register for a license with the Department and to collect and remit tax if: (1) the seller's retail sales of tangible personal property sold into the state exceed \$250,000 per year based on the previous calendar year's sales; and (2) conducts one or more of the activities described in Ala. Code §40-23-68.	
AR	Yes. Effective July 1, 2019, economic nexus applies to remote sellers and marketplace facilitators with aggregate taxable Arkansas sales exceeding \$100,000 (or 200 transactions) during the current or previous calendar year.	YesEffective July 1, 2019, Arkansas adopts an economic nexus standard which requires remote sellers and marketplace facilitators with aggregate taxable Arkansas sales exceeding \$100,000 (or 200 transactions) during the current or previous calendar year to collect and remit Arkansas sales tax.	Before July 1, 2019, Arkansas does not require out-of-state sellers to collect tax on Internet sales to Arkansas residents. However, effective July 1, 2019, Arkansas adopts an economic nexus standard which requires remote sellers and marketplace facilitators with aggregate taxable Arkansas sales exceeding \$100,000 (or 200 transactions) during the current or previous calendar year to collect and remit Arkansas sales tax.	
AZ	Yes. Effective September 30, 2019, remote sellers are required to pay transaction privilege tax on sales of tangible personal property if, in the previous or current calendar year, they cross the following thresholds of gross proceeds of sales or gross income derived from the remote seller's business with customers in Arizona: \$200,000 in calendar year 2019; \$150,000 in calendar year 2020; and, \$100,000 in	No.The Arizona Department of Revenue has updated its nexus publication to emphasize the state's voluntary disclosure program. In a statement, the Department noted that it is "committed to the fair treatment of online retailers and bricks and mortar establishments and continues to review the U.S. Supreme Court's decision." The Department also indicated that the state's transaction privilege (sales) tax	business is generally subject to the duty to collect use tax if transaction privilege tax does not apply and a sufficient nexus for use tax purposes exists. On June 21, 2018, the U.S.	

		2021 and subsequent years.	"remains unchanged." A timeline for anticipated guidance was not available.	17-494, 06/21/201817- 494, 06/21/2018, overturmed the physical presence standard for substantial nexus and paved the way for states to assert sales and use tax nexus against sellers who have an economic presence in a state and meet a dollar or transaction threshold for sales delivered into the state. The opinion suggested that an internet seller's apps and cookies on electronic devices in the state might also create the requisite presence to establish nexus. Effective September 30, 2019, remote sellers are required to pay transaction privilege tax on sales of tangible personal property if, in the previous or current calendar year, they cross the following thresholds of gross proceeds of sales or gross income derived from the remote seller's business with customers in Arizona: \$200,000 in calendar year 2019; \$150,000 in calendar year 2020; and, \$100,000 in 2021 and subsequent years. Marketplace facilitators with gross proceeds of sales or gross income derived from the marketplace facilitator's business on their own behalf or on behalf of at least one marketplace seller with customers in	
				least one marketplace seller with customers in Arizona of more than \$100,000 are required to pay TPT.	
С	CA	Yes.Effective April 1, 2019, California requires	Yes. California imposes economic nexus	California requires out-of- state sellers to collect tax	

	an out-of-state retailer to collect use tax, if during the preceding or current calendar year, the retailer has total combined sales of tangible personal property for delivery into California by the retailer and all persons related to the retailer that exceed \$550,000. Update: 05/01/2019 Economic nexus legislation enacted effective 04/01/2019	beginning April 1, 2019. Effective April 1, 2019. California requires an out-of-state retailer to collect use tax, if during the preceding or current calendar year, the retailer has total combined sales of tangible personal property for delivery into California by the retailer and all persons related to the retailer that exceed \$500,000. Before California legislatively enacted the foregoing economic nexus threshold, it had administratively required, effective April 1, 2019, a retailer located outside of California to collect use tax if, during the preceding or current calendar year, the retailer's sales into California exceed \$100,000 or the retailer made sales into California in 200 or more separate transactions. The legislative economic threshold. Update: 05/01/2019 Economic nexus legislation enacted effective 04/01/2019	on Internet sales to California residents. Effective April 1, 2019, California requires an out- of-state retailer to collect use tax, if during the preceding or current calendar year, the retailer has total combined sales of tangible personal property for delivery into California by the retailer and all persons related to the retailer that exceed \$500,000. Update: 05/01/2019 Economic nexus legislation effective 04/01/2019	
со	Yes.Effective June 1, 2019, Colorado establishes economic nexus for out-of-state retailers if in the previous calendar year the retailer has made retail sales of tangible personal property, commodities, or services in Colorado exceeding \$100,000; or (2) on and after the first day of the month after the	Yes.Effective June 1, 2019, Colorado establishes economic nexus for out-of-state retailers if in the previous calendar year the retailer has made retail sales of tangible personal property, commodities, or services in Colorado exceeding \$100,000; or (2) on and after the first day of the month after the	Yes.Effective June 1, 2019, Colorado establishes economic nexus for out-of-state retailers if in the previous calendar year the retailer has made retail sales of tangible personal property, commodities, or services in Colorado exceeding \$100,000; or (2) on and after the first day of the month after the	

	90th day after the retailer has made retail sales of tangible personal property, commodities, or services in Colorado in the current calendar year that exceed \$100,000. Beginning October 1, 2019, for purposes of determining whether these thresholds are met, marketplace facilitators will be required to collect and remit sales tax for sales to Colorado customers which were facilitated for marketplace sellers. Update: 06/21/2019 Economic nexus legislation enacted effective 06/01/2019	90th day after the retailer has made retail sales of tangible personal property, commodities, or services in Colorado in the current calendar year that exceed \$100,000. Update: 06/21/2019 Economic nexus legislation enacted effective 06/01/2019	90th day after the retailer has made retail sales of tangible personal property, commodities, or services in Colorado in the current calendar year that exceed \$100,000. Beginning October 1, 2019, for purposes of determining whether these thresholds are met, marketplace facilitators will be required to collect and remit sales tax for sales to Colorado customers which were facilitated for marketplace sellers. Update: 06/21/2019 Economic nexus legislation enacted effective 06/01/2019	
СТ	Yes.Threshold: 200 or more retail sales of tangible personal property or services and gross receipts of at least \$100,000 (previously \$250,000) effective 07/01/2019Connecticut has adopted economic nexus provisions.Effective July 1, 2019, an out-of-state seller is a Connecticut retailer liable for tax, if the seller makes retail sales of tangible personal property or services from outside Connecticut to a destination within Connecticut and the seller has made, 200 or more retail sales and has gross receipts of at least \$100,000 (previously \$250,000) in the state during the 12–month period ended on September 30 immediately preceding the monthly or quarterly	2019, an out-of-state seller is a Connecticut retailer liable for tax, if the seller makes retail sales of tangible personal property or services from outside Connecticut to a destination within	Effective July 1, 2019, an out-of-state seller is a Connecticut retailer liable for tax, if the seller makes retail sales of tangible personal property or services from outside Connecticut to a destination within Connecticut and the seller has made, 200 or more retail sales and has gross receipts of at least \$100,000 (previously \$250,000) in the state during the 12-month period ended on September 30 immediately preceding the monthly or quarterly period with respect to which the seller's tax liability was determined. Effective December 1, 2018, retailers include marketplace facilitators who are any persons who facilitate retail sales of at least \$250,000 during the	

	period with respect to which the seller's tax liability was determined.Effective December 1, 2018, marketplace facilitators are also retailers.		prior 12-month period by marketplace sellers by providing a forum such as an Internet website that lists or advertises tangible personal property subject to sales and use tax or taxable services, including digital goods, for sale by such marketplace sellers; collect receipts from the customer and remits payments to the marketplace sellers directly or indirectly through agreements or arrangements with third parties; and receive compensation or other consideration for such services. Connecticut has adopted click-through nexus, inventory nexus and affiliate nexus.	
DC	physical presence in the District to collect and remit sales tax if they had, in the previous calendar year, or will have, in the current calendar year, more than \$100,000 of gross receipts from retail sales delivered into the District or more than 200 separate retail sales delivered in the	the District of Columbia requires sellers without a physical presence in the District to collect and remit sales tax if they had, in the previous calendar year, or will have, in the current calendar year, more than \$100,000 of gross receipts from retail sales delivered into the District or more than 200 separate retail sales delivered in the District. Additionally, effective April 1, 2019, the District will require marketplace facilitators to collect and remit sales tax on sales made on their marketplaces.	Effective 01/01/2019, the District of Columbia requires sellers without a physical presence in the District to collect and remit sales tax if they had, in the previous calendar year, or will have, in the current calendar year, more than \$100,000 of gross receipts from retail sales delivered into the District or more than 200 separate retail sales delivered in the District On June 21, 2018, the U.S. Supreme Court in South Dakota v. Wayfair U.S. S. Ct. 17-494, 06/21/2018, overturned the physical presence standard for substantial nexus and paved the way for states to assert sales and use tax nexus against sellers who have an economic presence in a state and meet a dollar or	

			transaction threshold for sales delivered into the state. The opinion suggested that an internet seller's apps and cookies on electronic devices in the state might also create the requisite presence to establish nexus.
DE	N/A	N/A	N/A
FL	No.No. Florida has not adopted an economic nexus provision.	No.The Florida Department of Revenue indicated that it is "reviewing the ruling and its impact on Florida sales tax."	Florida may require out- of-state sellers to collect tax on Internet sales to Florida residents. A dealer is subject to the power of this state to collect the tax by purposely or systematically exploiting the market provided by Florida through any media, creates nexus with Florida.
GA	Yes, beginning January 1, 2019. Beginning January 1, 2019. Out-of-state retailers making sales outside Georgia for delivery into Georgia who, in the previous or current calendar year, either have over \$250,000 in gross revenue from retail sales of tangible personal property to be delivered electronically or physically to a location in Georgia, or have conducted 200 or more separate retail sales of tangible personal property to be delivered electronically or physically to a location in Georgia must either collect and remit tax on those sales, or comply with detailed notice and reporting requirements. Effective January 1, 2020, the threshold is reduced to \$100,000 in retail sales;	Yes. Beginning January 1, 2019, Georgia legislation requires out-of-state retailers making sales outside Georgia for delivery into Georgia who, in the previous or current calendar year, either have over \$250,000 in gross revenue from retail sales of tangible personal property to be delivered electronically or physically to a location in Georgia, or have conducted 200 or more separate retail sales of tangible personal property to be delivered electronically or physically to a location in Georgia must either collect and remit tax on those sales, or comply with detailed notice and reporting requirements. Effective January 1, 2020, the threshold is reduced to \$100,000 in retail sales;	Georgia requires out-of- state sellers to collect tax on Internet sales to Georgia residents. For sales made on or after January 1, 2019, out-of- state sellers must collect tax on Internet sales to Georgia residents: if gross revenue from delivery of tangible personal property, or products delivered electronically or physically to a location in Georgia in the previous or current calendar year exceeds \$250,000; or if there are at least 200 or more separate retail sales of tangible personal property delivered electronically or physically to a location in Georgia. Effective January 1, 2020, the threshold is reduced to \$100,000 in retail sales; the 200-transaction threshold is unchanged.

	the 200-transaction threshold is unchanged. Delivery retailers must collect tax on Internet sales if they meet the threshold and no longer have the option to comply with notice and reporting requirements instead of collecting and remitting the tax. A "delivery retailer" is a non-collecting retailer who satisfies the \$100,000 gross revenue or 200-transaction threshold in the previous or current calendar year. Before 2019, Georgia did not have an economic nexus provision.	the 200-transaction threshold is unchanged. Delivery retailers must collect tax on Internet sales if they meet the threshold and no longer have the option to comply with notice and reporting requirements instead of collecting and remitting the tax. A "delivery retailer" is a non-collecting retailer who satisfies the \$100,000 gross revenue or 200-transaction threshold in the previous or current calendar year. Before 2019, Georgia did not have an economic nexus provision. Prior to the implementation of legislation imposing a collection responsibility on certain out-of-state retailers, the Georgia Department of Revenue indicated that it was reviewing the Wayfair decision.	Effective January 1, 2020, delivery retailers must collect tax on Internet sales if they meet the threshold and would no longer have the option between collection or compliance with notice and reporting requirements. A "delivery retailer" is a non-collecting retailer who satisfies the \$100,000 gross revenue or 200-transaction threshold in the previous or current calendar year. For sales before 2019, Georgia requires out-of-state sellers to collect tax on Internet sales to Georgia residents, unless the out-of-state retailer's only activity in Georgia is advertising or solicitation through the Internet. For sales before 2019, Georgia required out-of-state sellers to collect tax on Internet sales before 2019, Georgia required out-of-state sellers to collect tax on Internet sales to Georgia residents, unless the out-of-state retailer's only activity in Georgia was advertising or solicitation through the Internet.	
н	Yes, beginning July 1, 2018. Threshold: \$100,000 or more of gross income or gross proceeds from sales of tangible personal property delivered in Hawaii, services used or consumed in Hawaii, or intangible property used in Hawaii, or sales that occurred in 200 or more separate transactions, in the current or immediately preceding calendar year. Beginning July 1, 2018, Hawaii asserts	Yes.The Hawaii Department of Taxation issued an announcement amending and superseding its prior announcement and establishing that, "to avoid any constitutional concerns," its economic nexus provisions will apply only on and after July 1, 2018.	Hawaii requires out-of- state sellers to collect tax on Internet sales to Hawaii residents beginning July 1, 2018. Beginning July 1, 2018, Hawaii asserts economic nexus against out-of-state sellers lacking physical presence in the state and making sales into Hawaii. The law asserts nexus against sellers, whether or not they have a physical presence in the state, if their gross income or	

	economic nexus against out-of-state sellers lacking physical presence in the state and making sales into Hawaii. The law asserts nexus against sellers, whether or not they have a physical presence in the state, if in the current or immediately preceding calendar year their gross income or gross proceeds from sales of tangible personal property delivered in the state, services used or consumed in the state, or intangible property used in the state is \$100,000 or more or if the sales occurred in 200 or more separate transactions. Although the law asserts economic nexus upon activity for tax years beginning after December 31, 2017, the Department has advised that it will not retroactively administer the law, and taxpayers who lacked physical presence in Hawaii prior to July 1, 2018, but who met the threshold in 2017 or 2018, will not be required to remit general excise tax for the period from January 1, 2018 to June 30, 2018.		gross proceeds from sales of tangible personal property delivered in the state, services used or consumed in the state, or intangible property used in the state is \$100,000 or more or if the sales occurred in 200 or more separate transactions. Although the law asserts economic nexus upon activity for tax years beginning after December 31, 2017, the Department has advised that it will not retroactively administer the law, and taxpayers who lacked physical presence in Hawaii prior to July 1, 2018, but who met the threshold in 2017 or 2018, will not be required to remit general excise tax for the period from January 1, 2018 to June 30, 2018.	
IA	YesThreshold: from January 1, 2019 until July 1, 2019, \$100,000 in retail sales or 200 or more separate transactions, in the immediately preceding or current calendar year. Effective July 1, 2019, \$100,000 in retail sales in the immediately preceding or current calendar year. Beginning January 1, 2019, lowa requires the	Yes. The lowa Department of Revenue issued guidance highlighting the law's compliance with considerations outlined in Wayfair (sales threshold, not retroactive, SSUTA member).	Yes, beginning January 1, 2019. Beginning January 1, 2019, lowa requires the following out-of-state sellers to collect tax on Internet sales to lowa residents: (1) a retailer with gross revenue from lowa sales equal to or exceeding \$100,000 for the immediately preceding or current calendar year; (2) until June 30, 2019, a	

following out-of-state sellers to collect tax on Internet sales to lowa residents: (1) a retailer with gross revenue from lowa sales equal to or exceeding \$100,000 for the immediately preceding or current calendar year; (2) until June 30, 2019, a retailer that makes lowa sales in 200 or more separate transactions for the immediately preceding or current calendar year; (3) a retailer that owns, licenses, or uses software or data files that are installed or stored on property used in Iowa (not applicable to a retailer that has gross revenue from lowa sales of less than \$100,000 for the immediately preceding or current calendar year), or a retailer that uses instate software to make lowa sales (not applicable to a retailer that has gross revenue from Iowa sales of less than \$100,000 for the immediately preceding or current calendar year), or a retailer that provides, or enters into an agreement with another person to provide, a content distribution network in Iowa to facilitate, accelerate, or enhance the delivery of the retailer's internet site to purchasers (not applicable to a retailer that has gross revenue from lowa sales of less than \$100,000 for the immediately preceding or current calendar year); (4) a marketplace facilitator

that makes or facilitates

retailer that makes lowa sales in 200 or more separate transactions for the immediately preceding or current calendar year; (3) a retailer that owns. licenses, or uses software or data files that are installed or stored on property used in lowa (not applicable to a retailer that has gross revenue from lowa sales of less than \$100,000 for the immediately preceding or current calendar year), or a retailer that uses instate software to make lowa sales (not applicable to a retailer that has gross revenue from lowa sales of less than \$100,000 for the immediately preceding or current calendar year), or a retailer that provides. or enters into an agreement with another person to provide, a content distribution network in Iowa to facilitate, accelerate, or enhance the delivery of the retailer's internet site to purchasers (not applicable to a retailer that has gross revenue from lowa sales of less than \$100,000 for the immediately preceding or current calendar year); (4) a marketplace facilitator that makes or facilitates lowa sales on its own behalf or for one or more marketplace sellers equal to or exceeding \$100.000 or until June 30, 2019, has 200 or more separate transactions, for the immediately preceding or current calendar year: and (5) a referrer with

lowa sales on its own behalf or for one or more marketplace sellers equal to or exceeding \$100,000 or until June 30, 2019, has 200 or more separate transactions, for the immediately preceding or current calendar year, and (5) a referrer with \$100,000 or more in lowa sales or or until June 30, 2019, has 200 or more separate lowa sales transactions that result from referrals from a platform of the referrer.Effective July 1, 2019, having 200 or more separate sales transactions in lowa is no longer a nexus trigger for remote sellers, marketplace facilitators, and referrers to collect and remit tax on Internet sales to lowa residents; remote sellers, marketplace facilitators, and referrers will only be subject to the \$100,000 gross revenue from lowa sales threshold.	e or more llers equal \$\$100,000 , 2019, e separate r the ceding or r year, and th re in lowa June 30, or more sales at result om a e July 1, 00 or more lowa is no trigger for cilitators, collect n Internet sidents; cilitators, lll only be 100,000 rom lowa	\$100,000 or more in lowa sales or or until June 30, 2019, has 200 or more separate lowa sales transactions that result from referrals from a platform of the referrer. Effective July 1, 2019, having 200 or more separate sales transactions in lowa is no longer a nexus trigger for remote sellers, marketplace facilitators, and referrers to collect and remit tax on Internet sales to lowa residents; remote sellers, marketplace facilitators, and referrers will only be subject to the \$100,000 gross revenue from lowa sales threshold.	
ID Yes, as of June 1, 2019. Threshold: Over \$100,000 in sales. As of June 1, 2019, out-of-state retailers and marketplace facilitators without a physical presence in Idaho must collect Idaho sales tax if their sales in Idaho exceed \$100,000 in the current or previous calendar year. Prior to June 1, 2019, the State Tax Commission was studying how the South Dakota v. Wayfair, Inc. et al., U.S. S. Ct., Dkt. No. 17-494, 06/21/2018 Dkt. No. 17-494, 06/21/2018	res. As of ut-of-state arketplace but a ce in est ldaho sales in 100,000 in revious Prior to be State n was e South air, Inc. et Dkt. No. 1018Dkt.	and marketplace facilitators without a physical presence in Idaho must collect Idaho sales tax if their sales in Idaho exceed \$100,000 in the current or previous calendar year. Prior to June 1, 2019, the State Tax Commission was	

decision affected out-of- state retailers, such as online sellers, that made sales to Idaho citizens, and was closely watching any actions by the U.S. Congress on this issue as well as any developing legal issues arising from the decision. IL Yes.Threshold: \$100,000 per year gross revenue or 20 separate Transactions, in the preceding 12 months. Beginning October 1, 2018, Illinois law requires a remote seller lacking a physical presence in Illinois to collect and remit sales taxes if the seller's gross revenue from sales into the state in the previous calendar year or current calendar year or current calendar year corcered 3 \$100,000, or the seller made at least 200 separate made in least 200 selers with the most of the state in the preceding 12-month period. Undate: 08/20/2018 No. 17-494, 08/21/2018 state etailers, such as online sellers, that made sales to Idaho citizens, and was closely watching any actions by the U.S. Congress on this issue as well as any developing legal issues arising from the decision. Per The Illinois Congress on this issue as well as any developing legal issues arising from the decision. Per The Illinois Department of Revenue has sieve to Idaho citizens, and was closely watching any actions by the U.S. Congress on this issue as well as any developing legal issues arising from the decision. Per The Illinois Department of Revenue has any developing legal issues arising from the decision. Per The Illinois Department obecition. Popular Revenue has any developing legal issues arising from the decision. Per The Illinois Department obecition. Popular Revenue has any developing legal issue arising from the decision. Popular Revenue has any developing legal issue arising from the decision. Popular Revenue has any developing legal issues arising from the decision. Popular Revenue has any developing legal issues arising from the decision. Popular Revenue has any developing legal issues arising from the decision. Popular Revenue has any developing legal issues arising from the deci					
per year gross revenue or 200 separate transactions, in the preceding 12 months. Beginning October 1, 2018, Illinois law requires a remote seller. Until October 1, 2018, Illinois law requires a remote seller. Until October 1, 2018, only remote sellers. Until October 1, 2018, only remote sellers until a less taxes if the seller's gross revenue from sales into the state in the previous calendar year or current calendar year exceeds \$100,000, or the seller sufficiency of the seller with no physical presence in Illinois to collect and remit sales taxes if the seller's gross revenue from sales into the state in the previous calendar year or current calendar year occurrent calendar year exceeds \$100,000, or the sellers with no physical presence in Illinois to collect and remit sales taxes if the seller's gross revenue from sales into the state in the previous calendar year or current calendar year occurrent calendar year exceeds \$100,000, or the sellers with no physical presence in Illinois that meter either of the following thresholds must register with the preceding 12-month period.		state retailers, such as online sellers, that made sales to Idaho citizens, and was closely watching any actions by the U.S. Congress on this issue as well as any developing legal issues arising from		decision affected out-of- state retailers, such as online sellers, that made sales to Idaho citizens, and was closely watching any actions by the U.S. Congress on this issue as well as any developing legal issues arising from	
Illinois use tax: (1) the retailer's cumulative gross receipts from sales of tangible personal property to purchasers in Illinois are \$100,000 or more; or (2) the retailer enters into 200 or more separate transactions for the sale of tangible personal property to purchasers in Illinois. If a remote seller meets either of the thresholds through its selling activities for the period from September 1, 2017, through August 31, 2018, the remote seller must register with the	IL	per year gross revenue or 200 separate transactions, in the preceding 12 months.Beginning October 1, 2018, Illinois law requires a remote seller lacking a physical presence in Illinois to collect and remit sales taxes if the seller's gross revenue from sales into the state in the previous calendar year exceeds \$100,000, or the seller made at least 200 separate transactions into the state in the preceding 12-month period. Update: 06/20/2018 Illinois has enacted an economic nexus law	Department of Revenue has issued a bulletin providing use tax guidance for remote sellers. Until October 1, 2018, only remote sellers that have a physical presence in Illinois must register to collect and remit tax on their sales to Illinois purchasers. For sales made to Illinois purchasers on or after October 1, 2018, remote sellers with no physical presence in Illinois that meet either of the following thresholds must register with the Department to begin collecting and remitting Illinois use tax: (1) the retailer's cumulative gross receipts from sales of tangible personal property to purchasers in Illinois are \$100,000 or more; or (2) the retailer enters into 200 or more separate transactions for the sale of tangible personal property to purchasers in Illinois. If a remote seller meets either of the thresholds through its selling activities for the period from September 1, 2017, through August 31, 2018, the remote seller must	2018, Illinois law requires a remote seller lacking a physical presence in Illinois to collect and remit sales taxes if the seller's gross revenue from sales into the state in the previous calendar year or current calendar year exceeds \$100,000, or the seller made at least 200 separate transactions into the state in the preceding	

IN Yes. Threshold: \$100,000 or more gross revenue from sales or 200 separate transactions, in the previous or current calendar year. Indiana law requires a remote seller lacking a physical presence in Indiana to collect and remit sales taxes if the seller's gross revenue from sales into the state in the previous calendar year or current calendar year rot current calendar year current the state in the previous separate transactions into the state in the previous calendar year or current calendar year.			Department to collect Illinois use tax beginning October 1, 2018. If a remote seller does not meet either of the thresholds requiring collection and remittance beginning October 1, the remote seller must determine, on a quarterly basis, whether it is obligated to begin collecting Illinois use tax. Thus, for each quarter ending on the last day of March, June, September, and December, the remote seller must examine its sales to Illinois purchasers for the immediately preceding 12-month period and, if the remote seller meets either threshold for the immediately preceding 12-month period, the remote seller must register to collect and remit use tax for a 1-year period.		
calendar year or the current calendar year. KS		or more gross revenue from sales or 200 separate transactions, in the previous or current calendar year.Indiana law requires a remote seller lacking a physical presence in Indiana to collect and remit sales taxes if the seller's gross revenue from sales into the state in the previous calendar year or current calendar year exceeds \$100,000, or the seller made at least 200 separate transactions into the state in the previous calendar year or the	Department of Revenue issued a statement that it will begin enforcing the state's economic nexus law on October 1, 2018,	state sellers to collect tax on Internet sales to Indiana residents. Indiana law requires a remote seller lacking a physical presence in Indiana to collect and remit sales taxes if the seller's gross revenue from sales into the state in the previous calendar year or current calendar year exceeds \$100,000, or the seller made at least 200 separate transactions into the state in the previous	

	No. Kansas has not adopted an economic nexus provision. However, Kansas can, and does, require on-line and other remote sellers with no physical presence in Kansas to collect and remit the applicable sales or use tax on sales delivered into Kansas. This requirement will be enforced beginning October 1, 2019. Update: 08/01/2019 Guidance issued by the Department of Revenue regarding remote sellers and collection requirements beginning October 1, 2019.	Yes. Kansas can, and does, require on-line and other remote sellers with no physical presence in Kansas to collect and remit the applicable sales or use tax on sales delivered into Kansas. Accordingly, a remote seller must register with Kansas and obtain a sales or use tax account number. This requirement will be enforced beginning October 1, 2019. Update: 08/01/2019 Guidance issued by the Department of Revenue regarding remote sellers and collection requirements beginning October 1, 2019.	Kansas requires out-of- state sellers to collect and remit tax on Internet sales delivered into Kansas. The requirement to register in Kansas and remit taxes will be enforced beginning October 1, 2019. Kansas can, and does, require on- line and other remote sellers with no physical presence in Kansas to collect and remit the applicable sales or use tax on sales delivered into Kansas. The requirement to collect and remit will not be enforced on remote sellers prior to October 1, 2019. Processing orders electronically, through the internet or otherwise, does not relieve a retailer of the responsibility to collect the tax from the purchaser if the retailer does business in Kansas. Update: 08/01/2019 Guidance issued by the Dept. regarding remote sellers and enforcing collection beginning 10/01/2019.	
КУ	Yes.Threshold: 200 transactions or gross receipts exceed \$100,000 Effective July 1, 2018, Kentucky has adopted an economic nexus provision.Effective July 1, 2018, remote sellers selling tangible personal property or digital property delivered or transferred electronically to a purchaser in Kentucky, including effective July 1, 2019 retail sales facilitated by a marketplace provider on behalf of a remote retailer,	Yes.Effective July 1, 2018, the nexus standards adopted by Kentucky are the same thresholds at issue in the Wayfair case: sales threshold of 200 transactions or gross receipts in excess of \$100,000 in the previous or current calendar years and SSUTA membership.	Remote sellers selling tangible personal property or digital property delivered or transferred electronically to a purchaser in Kentucky, including, effective July 1, 2019, retail sales facilitated by a marketplace provider on behalf of a remote retailer, are required to collect sales tax, if the remote seller had 200 or more separate transactions in the state or their gross receipts exceeded	

must collect sales to the remote seller had or more separate transactions in the seller their gross receipts exceeded \$100,000 previous or current calendar years.	ller had 200 ate the state or eipts 0,000 in the rrent	\$100,000 in the previous or current calendar years.
Ves (contingent).Thresh \$100,000 in gross revenue or 200 sep transactions, during previous or current calendar year.Louis has adopted a conti economic nexus pre that applies to all ta periods beginning o after the date of a fi ruling by the U.S. Supreme Court in S Dakota v. Wayfair Ir finding South Dakot economic nexus law constitutional. For ti tax periods, the law define "dealer" to in an out-of-state selle sells for delivery int Louisiana tangible personal property, products transferrer electronically, or se and who does not h physical presence i Louisiana, if during previous or current calendar year eithet seller's gross reven those sales delivere Louisiana exceedee \$100,000 or occurre 200 or more separa transactions. The la allows sellers witho physical presence i Louisiana to volunta register for and coll state and local sale as a dealer, even if sales do not meet til	for Remote Sellers issue guidance establishing position that the state's economic nexus law meets the substantial nexus requirements of the Commerce Clause. The Commission acknowledged that Louisiana is not a memb of SSUTA, but said it will implement procedures that meet Commerce Clause standards and on tunduly burden remo sellers. The state will no enforce the legislation for tax periods before January 1, 2019. The state will no enforce the legislation for tax periods before January 1, 2019.	require out-of-state sellers to collect tax on Internet sales to Louisiana residents; however, Louisiana has adopted a contingent economic nexus provision that applies to all tax periods beginning on or after the date of a final rulling by the U.S. Supreme Court in South Dakota v. Wayfair Inc, finding South Dakota v. Wayfair Inc, finding South Dakota v. Beginning on or after the date of a final constitutional. For tax periods beginning on or after the date of a final

	criteria. The state will not enforce the legislation for tax periods before January 1, 2019.		presence in Louisiana to voluntarily register for and collect state and local sales taxes as a dealer, even if their sales do not meet these criteria. The state will not enforce the legislation for tax periods before January 1, 2019.	
MA	to October 1, 2019, more than \$500,000 in sales and 100 or more separate transactions, within the preceding calendar year. Effective October 1, 2019, a remote retailer will be subject to the registration, collection, and remittance requirements as a vendor if its sales within the state in the prior taxable year or the current taxable year exceed \$100,000. Also	Yes. The Massachusetts Department of Revenue issued a statement that its cookie and app nexus policy regulation (Mass. Regs. Code 830 CMR §64H.1.7) "continues to apply and is not impacted by the Supreme Court's decision." The Department is enforcing the regulation for all tax periods after its effective date of October 1, 2017 both prior to and subsequent to the Wayfair decision date. As of October 1, 2019, Mass. Regs. Code 830 CMR §64H.1.7 ceased to apply and has been replaced with Mass. Regs. Code 830 CMR §64H.1.9	Beginning October 1, 2019, out-of-state remote sellers must collect tax on sales of tangible personal property or services into Massachusetts when they have Massachusetts when they have Massachusetts sales that exceed \$100,000 in a calendar year. Marketplace facilitators (marketplaces) must collect tax on behalf of third parties selling on the marketplace when the marketplace when the marketplace and those made (including those facilitated on behalf of marketplace sellers and those made directly by the marketplace on its own behalf) exceed \$100,000 in a calendar year. Prior to October 1, 2019, Massachusetts requires out-of-state sellers to Collect tax on Internet sales to Massachusetts residents if: (1) during the preceding 12 months, October 1, 2016 to September 30, 2017, it had in excess of \$500,000 in Massachusetts sales from transactions completed over the Internet and made sales resulting in a delivery into Massachusetts in 100 or more transactions; and (2) for each calendar year beginning with 2018, if during the preceding	

	made more than \$500,000 in Massachusetts sales and made sales for delivery into the state in 100 or more transactions. The Department did not characterize its approach as economic nexus, instead taking the position that Internet vendors with a large volume of Massachusetts sales invariably have property interests in state software ("apps") and ancilliary data ("cookies") of in-state customers or have contracts with distribution networks or marketplace facilitators that facilitate in-state sales and constitute the requisite in-state physical presence.		calendar year it had in excess of \$500,000 in Massachusetts sales from transactions completed over the Internet and made sales resulting in a delivery into Massachusetts in 100 or more transactions. Effective October 1, 2019, a remote retailer will be subject to the registration, collection, and remittance requirements as a vendor if its sales within Massachusetts in the prior taxable year or the current taxable year exceeds \$100,000.
MD	Yes.A person engages in the business of an out-of-state vendor if the person sells tangible personal property or taxable services for delivery in Maryland, if, during the previous calendar year or the current calendar year, the person satisfies either of the following criteria: (1) the person's gross revenue from the sale of tangible personal property or taxable services delivered in Maryland exceeds \$100,000; or (2) the person sold tangible personal property or taxable services for delivery into Maryland in 200 or more separate transactions. The Maryland Comptroller's Office has stated that it does not want a delayed response to the South Dakota v. Wayfair, Inc. et al., U.S. S. Ct., Dkt. No.	Yes.The Maryland General Assembly's Joint Committee on Administrative, Executive, and Legislative Review approved and the Maryland Comptroller's Office adopted emergency regulations (effective 10/01/2018) concerning sales and use tax collection requirements applicable to remote sellers. A person engages in the business of an out- of-state vendor if the person sells tangible personal property or taxable services for delivery in Maryland, if, during the previous calendar year or the current calendar year, the person's gross revenue from the sale of tangible personal property or taxable services	Maryland requires out-of- state sellers to collect tax on Internet sales to Maryland residents.A person engages in the business of an out-of- state vendor if the person sells tangible personal property or taxable services for delivery in Maryland, if, during the previous calendar year or the current calendar year or the person satisfies either of the following criteria: (1) the person's gross revenue from the sale of tangible personal property or taxable services delivered in Maryland exceeds \$100,000; or (2) the person sold tangible personal property or taxable services for delivery into Maryland in 200 or more separate transactions. The Maryland Comptroller's Office has stated that it

No. 17-494. 06/21/2018 decision to have a negative impact on Maryland's sales and use tax receipts and, therefore, emergency regulations were adopted to begin the collection of sales tax from out-of-state been collecting and remitting Maryland sales tax, vendors are reminded that Maryland imposes sales tax collection requirements as broadly as is permitted under the U.S. Constitution. Therefore, vendors must review and analyze the Wayfair decision to identify as to how it affects

them.

17-494. 06/21/2018Dkt.

delivered in Maryland exceeds \$100,000; or (2) the person sold tangible personal property or taxable services for delivery into Maryland in 200 or more separate transactions. The Comptroller's Office has stated that it does not sellers. If vendors have not want a delayed response to the Wavfair decision to Maryland's sales and use tax receipts and. therefore, the emergency begin the collection of sales tax from out-of-state sellers.Also, the Comptroller's Office issued alerts advising vendors who are already collecting and remitting sales tax to Maryland. either directly or through third parties, to continue collecting and remitting sales tax. If vendors have not been collecting and remitting Maryland sales tax, vendors are reminded that Maryland imposes sales tax collection requirements as broadly as is permitted under the U.S. Constitution. Therefore, vendors must review and analyze the Wayfair decision to identify as to how it affects them. Vendors who want to begin collecting and remitting now must register for and obtain a sales and use tax license by completing a Combined Registration Application, The Comptroller's Office will

> provide additional quidance as further

does not want a delayed response to the South Dakota v. Wayfair, Inc. et al U.S.S.Ct Dkt No. 17-494, 06/21/2018Dkt. No. 17-494, 06/21/2018 decision to have a negative impact on Maryland's sales and use tax receipts and, therefore, emergency regulations were adopted have a negative impact on to begin the collection of sales tax from out-of-state sellers.lf vendors have not been collecting and regulations are adopted to remitting Maryland sales tax, vendors are reminded that Maryland imposes sales tax collection requirements as broadly as is permitted under the U.S. Constitution. Therefore, vendors must review and analyze the Wayfair decision to identify as to how it affects

		developments occur in the Wayfair proceedings.	
ME	Yes. Threshold: \$100,000 or more gross revenue from sales or 200 separate transactions, in the previous or current calendar year. For sales occurring on or after July 1, 2018, Maine requires a remote seller to collect and remit Maine sales and use tax on sales into the state if the seller's gross revenue from the sales in the previous calendar year or current calendar year exceeds \$100,000, or the seller made at least 200 separate transactions in the previous calendar year or current calendar year or current calendar year. Applicable for sales occurring on or after October 1, 2019, every person that makes sales of tangible personal property or taxable services for delivery into Maine with more than \$100,000 in gross annual sales from the delivery of tangible personal property or taxable services in Maine or at least 200 separate transactions into Maine in the previous or current calendar year must collect and remit sales tax.	Yes. Maine Revenue Services issued a statement that it will begin enforcing the requirement that a remote seller collect and remit Maine sales and use tax on sales into the state if the seller's gross revenue from the sales in the previous calendar year or current calendar year or current calendar year exceeds \$100,000, or the seller made at least 200 separate transactions in the previous calendar year or the current calendar year. This requirement will be enforced for sales occurring on or after July 1, 2018.	Maine requires out-of- state sellers, and, applicable to sales occurring on or after October 1, 2019, marketplace facilitators, to collect tax on Internet sales to Maine residents. Out-of-state sellers, and, applicable to sales occurring on or after October 1, 2019, marketplace facilitators, are required to collect tax on Internet sales to Maine residents: if gross revenue from delivery of tangible personal property, products transferred electronically or services that are taxable by Maine into the state in the previous calendar year or current calendar year or separate transactions in the previous calendar year or the current calendar year of sales of tangible personal property, products transferred electronically or services that are taxable by Maine for delivery into the state. Applicable to sales occurring on or after October 1, 2019, "marketplace" means a physical or electronic locations, including an Internet website.
МІ	Yes.Threshold: Over \$100,000 in retail sales in retail sales or 200 or more transactions with, Michigan purchasers in the previous calendar	Yes.Michigan requires remote sellers with sales exceeding \$100,000 to, or 200 or more transactions with, Michigan purchasers in the previous calendar	Michigan requires out-of- state sellers to collect tax on Internet Sales to Michigan residents. Michigan has adopted an economic nexus

	year to collect and remit sales tax.	year to collect and remit sales tax. The first payments were due on November 20, 2018. The Michigan Department of Treasury waived failure to file and deficiency penalties for returns and payments due prior to December 31, 2018, so long as the taxpayer incurring those penalties had nexus solely due to Michigan Revenue Administrative Bulletin No. 2018-16, 08/01/2018 and Wayfair; interest was not waived.	provision. Michigan requires remote sellers with sales exceeding \$100,000 to, or 200 or more transactions with, Michigan purchasers in the previous calendar year to collect and remit sales tax.
MN	Yes.Minnesota has adopted an economic nexus provision and has adopted a marketplace sales tax law.Effective October 1, 2018, following the decision of the U.S. Supreme Court in South Dakota v. Wayfair, which overturned the physical presence standard for sales and use tax nexus, Minnesota's internet marketplace provider law applies and the Minnesota Department of Revenue asserts economic nexus against remote sellers. As of October 1, 2018 and for sales and purchases made before October 1, 2019, the Department relies on the broad language of the state's nexus law to assert economic nexus against remote sellers making sales into the state of (1) 100 or more retail sales shipped to Minnesota in a consecutive 12-month period; or (2) ten or more retail sales shipped to Minnesota that total more	Yes.The Minnesota Department of Revenue has issued guidance indicating that, effective October 1, 2018, the Department relies on the broad language of the state's nexus law to assert economic nexus against remote sellers.Also effective October 1, 2018, the Department will enforce a law requiring marketplace providers to register and begin collecting sales tax on behalf of remote sellers using their marketplace, subject to certain exceptions.	Minnesota requires out-of- state sellers to collect tax on Internet sales to Minnesota residents. Effective 10/1/2018, and for sales and purchases made before October 1, 2019, a retailer not maintaining a place of business in this state is presumed to be engaged in regular solicitation within Minnesota if it engages in regular or systematic soliciting of sales from potential customers in Minnesota by certain communication systems, including use of computer database, and retailer makes 100 or more retail sales from outside Minnesota to destinations in Minnesota during a period of 12 consecutive months; or makes ten or more retail sales totaling more than \$100,000 from outside Minnesota to destinations in Minnesota during a period of 12 consecutive months.For sales and purchases made after

than \$100,000 in a consecutive 12-month period. Threshold: \$100,000 in sales.Effective for sales and purchases made after September 30, 2019, the thresholds are: (a) makes or facilitates 200 or more retail sales from outside Minnesota to destinations in Minnesota during the prior 12-month period; or (b) makes or facilitates retail sales totaling more than \$100,000 from outside Minnesota to destinations in Minnesota during the prior 12-month period. Effective October 1, 2018 making sales through an internet marketplace provider, or through any other third party "maintaining a place of business" in the state. will create Minnesota nexus for an out-of-state retailer. Threshold: \$10,000 in sales.Marketplace providers must register and begin collecting Minnesota sales tax on behalf of remote sellers using their marketplace no later than October 1, 2018.A "retailer maintaining a place of business in the state" includes having a marketplace provider or other third party operating in Minnesota under the retailer's authority to facilitate or process sales in the state. The law also extends sales tax collection duties to marketplace providers maintaining a place of

business in the state. The

September 30, 2019, a retailer not maintaining a place of business in Minnesota or marketplace provider not maintaining a place of business in Minnesota is required to collect tax on sales if it distributes, by mail or otherwise, catalogs, periodicals, advertising flyers, or other written solicitations of business to customers in the state. For sales and purchases made after September 30. 2019, the requirement applies if the out-of-state seller makes 200 or more retail sales from outside Minnesota during the prior 12-month period or makes or facilitates more than \$100,000 in retail sales from outside Minnesota to destinations in Minnesota during the prior 12-month period. Update: 06/28/2019 Eff. for sales and purchases made after 9/30/2019, Minnesota modifies and clarifies the duty of remote sellers and marketplace providers to collect sales taxes and increases the threshold amounts.

	law defines a			
	law defines a "marketplace provider" to mean any person: facilitating a sale of taxable tangible personal property, services, or digital goods by a retailer through a listing or advertisement for sale; and collecting payment from the customer and transmitting that payment to the retailer, regardless of whether the marketplace provider receives compensation or other consideration in exchange for its services. An exception applies for a retailer making less than \$10,000 in sales during the 12 months ending on the last day of the most recent calendar quarter, if the retailer is maintaining a place of business in the state solely because it made sales through one or more marketplace providers. Update: 06/28/2019 Eff. for sales and purchases made after 9/30/2019, Minnesota modifies and clarifies the duty of remote sellers and marketplace providers to collect sales taxes and increases the threshold amounts.			
МО		No.The Missouri Department of Revenue has not issued guidance related to the recent U.S. Supreme Court decision South Dakota v. Wayfair.	Missouri may require a seller to collect tax on Internet sales to Missouri residents. A vendor is presumed engaged in business activities in Missouri if the vendor enters into an agreement with one or more resident, for a commission or other consideration, directly or indirectly refers	

			potential customers by a link on an internet website to the vendor if the cumulative gross receipts from sales to Missouri customers referred by residents with such an agreement exceeded \$10,000 during the preceding 12 months. This presumption may be rebutted by submitting proof that the Missouri resident did not engage in any activity within Missouri that was significantly associated with the vendor's ability to establish or maintain its market in the state during the preceding 12 months. Mail order houses and other firms advertising or selling via computers and their selling agents are considered engaged in business in Missouri. Further, sales over the internet are subject to sales tax if the sales transaction's shipping and delivery point is within Missouri. However, a seller is not considered engaged in business in Missouri. However, a seller is not considered engaged in business in Missouri. However, a seller is not considered engaged in business in Missouri by exploiting the market by any media-assisted, media-facilitated, or media-solicited means, including, computer-assisted shopping.	
MS	Yes.Threshold: Sales exceeding \$250,000 in the prior 12 months.By regulation, the Mississippi Department of Revenue asserts "substantial economic presence" against sellers that lack physical presence nexus in Mississippi but are	Yes.The Mississippi Department of Revenue has issued sales and use tax guidance for online sellers.By regulation effective December 1, 2017, the Mississippi asserts "substantial economic presence" against sellers that lack	An out-of-state seller may be required to collect tax.An out-of-state seller who lacks a Mississippi physical presence but who is purposefully or systematically exploiting the Mississippi market is considered to establish a substantial economic	

	purposefully or systematically exploiting the Mississippi market, if their sales into the state exceed \$250,000 in the prior 12 months. The total measure of sales includes all sales into Mississippi, both wholesale sales and those that are taxable under Mississippi sales and use tax statutes, as well as any sales that are subject to a Mississippi statutory exemption. Online sellers may begin collection of Mississippi use tax for sales made on or after September 1, 2018 when such sellers register to collect Mississippi tax by August 31, 2018. Remote sellers with annual Mississippi sales in excess of the \$250,000 small seller exception should register for a Mississippi Use Tax Account and begin collecting tax no later than September 1, 2018.	exceed \$250,000 in the prior 12 months. The Department was not actively enforcing this rule prior to the Wayfair decision. However, the Department will now allow online sellers to begin collection of Mississippi use tax for sales made on or after September 1, 2018 when such sellers register to collect Mississippi tax by August 31, 2018. Remote sellers with annual Mississippi sales in excess of the \$250,000 small seller exception should register for a Mississippi Use Tax Account and begin	presence in Mississippi for use tax purposes and is required to collect sales tax if sales into the state exceed \$250,000 for the prior 12 months. The total measure of sales includes all sales into Mississippi, both wholesale sales and those that are taxable under Mississippi sales and use tax statutes, as well as any sales that are subject to a Mississippi statutory exemption.Online sellers may begin collection of Mississippi use tax for sales made on or after September 1, 2018 when such sellers register to collect Mississippi tax by August 31, 2018. Remote sellers with annual Mississippi sales in excess of the \$250,000 small seller exception should register for a Mississippi Use Tax Account and begin collecting tax no later than September 1, 2018.	
МТ	Montana does not impose general sales-use taxes.	Yes.The Montana Department of Revenue has stated that the Wayfair decision does not affect Montanans purchasing goods or services online because Montana does not have a general sales tax. The Department also stated that Montana businesses selling online products to buyers in a state that	Montana does not impose a general sales tax.	

		requires online retailers to collect sales tax will need to collect and pay those sales taxes. The Department advises online retailers to seek competent legal advice on how to proceed with collecting and remitting sales tax for sales to other states.		
NC	Yes.Threshold: 200 transactions or gross receipts exceed \$100,000 North Carolina has adopted an economic nexus provision.Effective November 1, 2018 or 60 days after a remote seller meets the threshold, whichever is later, all remote sellers having gross sales in excess of \$100,000 sourced to North Carolina or 200 or more separate transactions sourced to North Carolina in the previous or current calendar year must register, collect, and remit sales and use tax to North Carolina. Remote sellers may voluntarily begin collecting and remitting sales and use tax any time prior to November 1, 2018.	apply the Supreme Court's ruling in the Wayfair decision on a prospective basis for remote sellers that do not have a physical presence in North Carolina if the remote sellers are not registered to collect and remit North Carolina sales and use tax. The Department requires all remote sellers having gross sales in excess of \$100,000 sourced to North Carolina or 200 or more separate transactions sourced to North Carolina in the previous or current calendar year ("Threshold") to register, collect, and remit sales and use tax to North Carolina, effective November 1, 2018 or 60 days after a remote seller meets the Threshold, whichever is later. Remote sellers may voluntarily begin collecting and remitting sales and use tax any time prior to November 1, 2018. Effective March 20, 2019, this economic nexus policy was codified	North Carolina may require out-of-state sellers to collect tax on Internet sales to North Carolina residents. Effective November 1, 2018 or 60 days after a remote seller meets the threshold, whichever is later, all remote sellers having gross sales in excess of \$100,000 sourced to North Carolina or 200 or more separate transactions sourced to North Carolina in the previous or current calendar year must register, collect, and remit sales and use tax to North Carolina. Remote sellers may voluntarily begin collecting and remitting sales and use tax any time prior to November 1, 2018.	
		into state law.	l	

ND	Yes.Threshold: Effective January 1, 2019, remote sellers with sales into the state of \$100,000From October 1, 2018 through December 31, 2018, threshold was \$100,000 or 200 separate transactions into the state, during the previous or current calendar year. Update: 04/01/2019 200 separate transactions into the state creating nexus are eliminated for taxable years beginning after 12/31/2018	No.	North Dakota requires out-of-state sellers to collect tax on Internet sales to North Dakota residents. Effective January 1, 2019, threshold is sales into the state of \$100,000, during the previous or current calendar year. From October 1, 2018 through December 31, 2018, threshold was \$100,000 or 200 separate transactions into the state, during the previous or current calendar year. Effective for taxable events occurring after July 1, 2019, a marketplace facilitator, which does not have a physical presence in North Dakota, is a retailer subject to tax and must remit sales or use tax if it facilitates or makes sales through the marketplace that, when the sales are combined, meet the threshold amount of \$100,000 in the previous or current calendar year; a marketplace facilitator is not required to collect and remit sales or use tax on any sale made before October 1, 2019. Update: 04/01/2019 Marketplace facilitators must collect and remit tax for sales occurring on or after 10/01/2019	
NE	Yes. Nebraska has adopted an economic nexus policy. Remote sellers must obtain a sales tax permit on or before January 1, 2019, if they have more than \$100,000 of sales into	Yes.The Nebraska Department of Revenue issued a statement informing remote sellers affected by the Wayfair decision that they must obtain a sales tax permit on or before January 1,	Effective April 1, 2019, a retailer who lacks a physical presence in Nebraska and who operates a website or other digital medium or media to execute sales to purchasers of property	

	Nebraska or 200 or more separate transactions for delivery into the state annually. Effective April 1, 2019, a retailer who lacks a physical presence in Nebraska and who operates a website or other digital medium or media to execute sales to purchasers of property subject to sales or use taxes in Nebraska, as well as a "multivendor marketplace platform" (or a retailer who uses a "multivendor marketplace platform") that acts as an intermediary by facilitating sales between a seller and the purchaser of property subject to sales or use taxes in Nebraska, will be deemed to be engaged in business in Nebraska if: (1) the retailer or multivendor marketplace platform made total retail sales of property in Nebraska that exceeded \$100,000 in the previous or current calendar year; or (2) the retailer or multivendor marketplace platform made retail sales in Nebraska of 200 or more separate transactions in the previous or current calendar year.	to in-state customers by that date. The Department stated it will not, however, assert economic nexus retroactively. The Department noted that "[d] epending on the final outcome of the Wayfair	subject to sales or use taxes in Nebraska, as well as a "multivendor marketplace platform" (or a retailer who uses a "multivendor marketplace platform") that acts as an intermediary by facilitating sales between a seller and the purchaser of property subject to sales or use taxes in Nebraska will be deemed to be engaged in business in Nebraska if: (1) the retailer or multivendor marketplace platform made total retail sales of property in Nebraska that exceeded \$100,000 in the previous or current calendar year; or (2) the retailer or multivendor marketplace platform made retail sales in Nebraska of 200 or more separate transactions in the previous or current calendar year.	
NH	N/A	N/A	N/A	
	Yes. Effective on and after November 1, 2018, a remote seller that makes taxable retail sales for delivery to a location in New Jersey must register, collect, and remit New Jersey sales tax if the remote seller meets either of the following criteria: (1)	November 1, 2018, a remote seller that makes taxable retail sales for delivery to a location in	New Jersey requires remote sellers to collect sales tax if their sales exceed either (1) \$100,000 of sales into New Jersey or (2) 200 or more transactions in New Jersey.	

	the remote seller's gross revenue from delivery of tangible personal property, specified digital products, or services into New Jersey during the current or prior calendar year, exceeds \$100,000; or (2) the remote seller sold tangible personal property, specified digital products, or services for delivery into New Jersey in 200 or more separate transactions during the current or prior calendar year.	the remote seller's gross revenue from delivery of tangible personal property, specified digital products, or services into New Jersey during the current or prior calendar year, exceeds \$100,000; or (2) the remote seller sold tangible personal property, specified digital products, or services for delivery into New Jersey in 200 or more separate transactions during the current or prior calendar year.		
NM	Yes.Threshold: At least \$100,000 from sales, leases and licenses of tangible personal property, sales of licenses and sales of services and licenses for use of real property sourced to New Mexico in the previous calendar year.Effective July 1, 2019, New Mexico requires out-of-state sellers to collect tax on Internet sales to New Mexico residents when the remote seller or marketplace provider has total taxable gross receipts of at least \$100,000 from sales, leases and licenses of tangible personal property, sales of licenses and sales of services and licenses for use of real property sourced to New Mexico in the previous calendar year. Update: 04/15/2019 Economic nexus imposed beginning 07/01/2019	No.The New Mexico Taxation and Revenue Department issued a statement that "Our team of economists, attorneys, and tax experts are reviewing the ruling to determine the potential implications for New Mexico."	New Mexico requires out- of-state sellers to collect tax on Internet sales to New Mexico residents beginning July 1, 2019. When the remote seller or marketplace provider has total taxable gross receipts of at least \$100,000 from sales, leases and licenses of tangible personal property, sales of licenses and sales of services and licenses for use of real property sourced to New Mexico in the previous calendar year. Update: 04/15/2019 Economic nexus imposed beginning 07/01/2019	
NV	Yes.Threshold: 200 or more retail sales and gross receipts greater	Yes.The Nevada Department of Taxation has issued a regulation	Nevada requires out-of- state sellers to collect tax on Internet sales to	

	than \$100,000.Nevada has adopted an economic nexus provision.	establishing thresholds for when a remote seller is required to collect and remit sales tax. Under the thresholds, effective October 1, 2018, businesses will be required to register to collect and remit sales tax if the gross revenue of retail sales into Nevada in the prior or current year is greater than \$100,000 or the business conducts 200 or more retail sales into the state. The Department will assert economic nexus only prospectively.	Nevada residents. Effective October 1, 2018, Nevada requires remote sellers to collect and remit Nevada sales tax if the seller's gross revenue from retail sales of tangible personal property into Nevada in the prior or current year is greater than \$100,000 or the seller conducts 200 or more retail sales of tangible personal property for delivery in the state	
NY	made in the state and making more than 100	Yes.The Department has issued guidance stating that "certain existing provisions in the New York State Tax Law that define a sales tax vendor immediately became effective" after the U.S. Supreme Court's June 2018 decision in South Dakota v. Wayfair, which abandoned the physical presence requirement for imposing sales tax collection responsibilities on remote sellers. Sellers who lack a physical presence in the state and who, in the immediately preceding four sales quarters, have made more than \$500,000 (increased from \$300,000 (increased from \$300,000, effective as of June 21, 2018) in gross receipts from tangible personal property sales delivered into the state, and made more than 100 sales of tangible personal property that were delivered into the state, must register as a sales tax vendor and	Yes.The Department has issued guidance stating that "certain existing provisions in the New York State Tax Law that define a sales tax vendor immediately became effective" after the U.S. Supreme Court's June 2018 decision in South Dakota v. Wayfair, which abandoned the physical presence requirement for imposing sales tax collection responsibilities on remote sellers. Sellers who lack a physical presence in the state and who have made more than \$500,000 (increased from \$300,000, effective as of June 21, 2018) in gross receipts from tangible personal property sales delivered into the state, and made more than 100 sales of tangible personal property delivered into the state, in the immediately preceding four sales quarters must register as a sales tax vendor and collect and	

		Notice and reporting policy have been enacted by law, for remote sellers, marketplace facilitators, and referrers, with an alternative collection election.	within Oklahoma, subject to sales and use tax worth at least \$10,000 during the immediately preceding twelve-calendar-month period must file an election with the Tax Commission to collect and remit sales and use taxes, or comply with specified notice and reporting requirements. Okla. Stat. 68 §1392
OF	R N/A	N/A	N/A
PA	Yes.Effective for transactions occurring on or after July 1, 2019, Pennsylvania economic nexus applies to those persons who had more than \$100,000 in taxable sales in Pennsylvania during the previous 12 months, including marketplace facilitators and online sellers. However, the marketplace seller provisions will remain in effect and apply to those vendors who have neither a physical presence nexus, nor an economic nexus in Pennsylvania, but who have at least \$10,000 in sales of tangible personal property in Pennsylvania during the prior calendar year (but less than \$100,000 in Pennsylvania sales in the previous 12 months). Update: 07/01/2019 Economic nexus legislation enacted effective July 1, 2019.	Yes.Effective for transactions occurring on or after July 1, 2019, Pennsylvania economic nexus applies to out-of-state sellers who had more than \$100,000 in taxable sales in Pennsylvania during the previous 12 months. However, marketplace facilitators, and referrers with aggregate retail sales of tangible personal property in Pennsylvania of at least \$10,000 in the prior calendar year (but less than \$100,000 in the previous 12 months) will still be required to file an election, before March 1, 2018, to either to collect and remit sales tax or comply with detailed notice and reporting requirements. Update: 07/01/2019 Economic nexus legislation enacted effective July 1, 2019.	Effective for transactions occurring on or after July 1, 2019, Pennsylvania economic nexus applies to those persons who had more than \$100,000 in taxable sales in Pennsylvania during the previous 12 months, including marketplace and online sellers. However, the marketplace seller provisions will remain in effect and apply to those vendors who have neither a physical presence nexus, nor an economic nexus in Pennsylvania and made less than \$100,000 in sales in Pennsylvania during the previous 12 months. Update: 07/01/2019 Economic nexus legislation enacted effective July 1, 2019.
RI	Yes.Threshold: \$100,000 or 200 separate transactionsEffective July 1, 2019, Rhode Island	Yes.As of July 1, 2019, new Rhode Island legislation affecting remote sellers,	Rhode Island may require out-of-state sellers to collect tax on Internet sales to Rhode Island

requires remote sellers. marketplace facilitators. and referrers lacking a physical presence in Rhode Island to register with the Division of Taxation and collect and remit Rhode Island sales and use tax if their gross revenue from the sale of taxable goods/services delivered into Rhode Island, in the previous calendar year, totaled at least \$100 000 or the sales were made into Rhode Island in 200 or more separate transactions. Effective August 17, 2017 through June 30, 2019, Rhode Island law requires a noncollecting retailer either to register and collect and remit sales tax or comply with the detailed notice and reporting requirements if, in the preceding calendar year. it had: \$100,000 in gross revenue from the sale of taxable goods/services delivered in Rhode Island: or 200 or more transactions of taxable goods/services delivered in Rhode Island, Rhode Island's notice and reporting requirements also apply to referrers (effective August 17, 2017 through June 30, 2019) and retail sale facilitators (January 15, 2018 through

June 30, 2019).

marketplace facilitators and referrers was enacted | 2019. Rhode Island in response to the Wayfair | requires remote sellers. decision Prior to July 1 2019, the Rhode Island Division of Taxation issued statements that the Rhode Island to register obligations of noncollecting retailers (including remote sellers) under Rhode Island's 2017 law were not affected by Wayfair; and noncollecting retailers had to comply with current law.

residents Effective July 1 marketplace facilitators. and referrers lacking a physical presence in with the Division of Taxation and collect and remit Rhode Island sales and use tax if their gross revenue from the sale of tangible personal property, prewritten computer software delivered electronically or by load and leave. vendor-hosted prewritten computer software, and/or taxable services delivered into Rhode Island, in the previous calendar year. totaled at least \$100,000 or the sales were made in 200 or more separate transactions.Effective August 17, 2017 through June 30, 2019, Rhode Island requires a noncollecting retailer to elect either to comply with notice and reporting requirements or to register to collect and remit sales and use tax on all taxable sales into Rhode Island, if, in the preceding calendar vear, the non-collecting retailer has: at least \$100,000 in gross revenue from the sale of tangible personal property, prewritten computer software delivered electronically or by load and leave, and/or has taxable services delivered into Rhode Island: or 200 or more transactions of taxable goods/services delivered in Rhode Island, Rhode

	Dakota annually.On June 21, 2018, the U.S. Supreme Court issued a decision in South Dakota v. Wayfair, overturning the physical presence standard espoused in Quill v. North Dakota and National Bellas Hess v. Department of Revenue of III. The United States Supreme Court decision permits South Dakota to collect sales tax from remote sellers.		
TN	Yes. Effective October 1, 2019, Tennessee will enforce its rule that requires out-of-state sellers to collect tax on sales by distribution of catalogs or other advertising materials in the state if those sellers have \$500,000 or more in sales during the previous 12 month period.	Yes.Effective October 1, 2019, Tennessee will enforce its rule that requires out-of-state sellers to collect tax on sales by distribution of catalogs or other advertising materials in the state if those sellers have \$500,000 or more in sales during the previous 12 month period	Effective October 1, 2019, Tennessee will enforce its rule that requires out-of- state sellers to collect tax on sales by distribution of catalogs or other advertising materials in the state if those sellers have \$500,000 or more in sales during the previous 12 month period.
TX	Yes.Texas has adopted an economic nexus provision, but will not go into effect until October 1, 2019. Remote sellers must obtain a permit and begin collecting use tax by October 1, 2019, if during the period July 1, 2018 through June 30, 2019, the remote seller's total Texas revenue during that period exceeds the safe harbor amount of \$500,000. After this initial 12 calendar month period, a remote seller must obtain a permit and begin collecting use tax no later than the first day of the fourth month after the month in which a remote seller exceeds the safe harbor amount.	remote sellers to obtain a permit and begin collecting use tax by October 1, 2019, if during the period July 1, 2018 through June 30, 2019, the remote seller's total Texas revenue during that period exceeds the safe harbor amount of	Texas does not require out-of-state sellers to collect tax on Internet sales to Texas residents. However, remote sellers must obtain a permit and begin collecting use tax by October 1, 2019, if during the period July 1, 2018 through June 30, 2019, the remote seller's total Texas revenue during that period exceeds the safe harbor amount of \$500,000. After this initial 12 calendar month period, a remote seller must obtain a permit and begin collecting use tax no later than the first day of the fourth month after the month in which a remote

	Yes.Threshold: \$100,000 in sales or 200 transactions into the state per year.Effective January 1, 2019, Utah has adopted an economic nexus provision that requires remote sellers with more than \$100,000 in sales or 200 transactions into the state per year to collect and remit sales taxes.Effective October 1, 2019, a marketplace facilitator must pay or collect and remit sales and use tax if the marketplace facilitator, in the previous calendar year or the current	Yes.Utah enacted legislation during a second special session (L. 2018, S2001), effective 01/01/2019, that is consistent with the thresholds for economic nexus set forth in Wayfair.The Commission noted that it has voluntary compliance agreements with many out-of-state companies lacking a physical presence in Utah.	Effective January 1, 2019, Utah will require out-of-state sellers to collect tax on Internet sales to Utah residents if the out-of-state seller has more than \$100,000 in sales or 200 transactions into the state per year. Effective October 1, 2019, a marketplace facilitator must pay or collect and remit sales and use tax if the marketplace facilitator, in the previous calendar year or the current calendar year, makes sales of tangible personal property, products transferred electronically.
1	calendar year, makes sales of tangible personal property, products transferred electronically, or services on the marketplace facilitator's own behalf or facilitates sales on behalf of one or more marketplace sellers that either exceed \$100,000 or 200 or more separate transactions.		or services on the marketplace facilitator's own behalf or facilitates sales on behalf of one or more marketplace sellers that either exceed \$100,000 or 200 or more separate transactions.
1	Yes. Effective July 1, 2019, Virginia has adopted an economic nexus provision.	Yes. Effective July 1, 2019, Virginia requires out-of-state retailers to register for the collection of sales and use tax if it receives more than \$100,000 in gross revenue from retail sales in Virginia in the previous or current calendar year, or engages in 200 or more separate retail sales transactions.	Virginia does not require out-of-state sellers to collect tax on Internet sales to Virginia residents

Yes. Threshold: At least \$100.000 in sales or at least 200 individual sales transactions during any 12-month period preceding the monthly tax period for determining sales and use tax liability.Vermont imposes tax collection duties on vendors of taxable tangible personal property, services, or specified digital products. Effective July 1, 2018, vendor includes a person making sales of tangible personal property from out-of-state to a destination in Vermont and not maintaining a place of business or other physical presence in Vermont that: (1) engages in regular, systematic, or seasonal solicitation of sales of tangible personal property in Vermont through (a) displaying advertisements in Vermont. (b) distributing catalogues, periodicals, advertising flyers, or other advertising by means of print, radio, or television media, or (c) mail. internet, telephone. computer database, cable, optic, cellular, or other communication systems, for the purpose of effecting sales of tangible personal property; and (2) has made sales from outside Vermont to destinations within Vermont of at least \$100,000, or totaling at least 200 individual sales

transactions, during any

preceding the monthly tax

12-month period

Yes.The Vermont Department of Taxes indicated that the Supreme Court's decision allowed the state's contingent economic nexus law to take effect and that "out-of-state vendors are now required to register with the State of Vermont and collect and remit sales tax beginning July 1, 2018, if have made either made sales from outside Vermont to destinations within Vermont of at least \$100,000, or totaling at least 200 individual sales transactions, during any 12-month period preceding the monthly period.

Vermont requires out-ofstate sellers to collect tax on sales in Vermont if they made sales of at least \$100,000 or 200 individual transactions during any preceding twelve-month period.Vermont imposes tax collection duties on vendors of taxable tangible personal property, services, or specified digital products. Effective July 1, 2018. vendor includes a person making sales of tangible personal property from out-of-state to a destination in Vermont and not maintaining a place of business or other physical presence in Vermont that: (1) engages in regular, systematic, or seasonal solicitation of sales of tangible personal property in Vermont through (a) displaying advertisements in Vermont, (b) distributing catalogues, periodicals, advertising flyers, or other advertising by means of print, radio, or television media, or (c) mail. internet, telephone. computer database, cable, optic, cellular, or other communication systems, for the purpose of effecting sales of tangible personal property; and (2) has made sales from outside Vermont to destinations within Vermont of at least \$100,000, or totaling at least 200 individual sales transactions, during any 12-month period preceding the monthly tax

eriod for determining ales and use tax liability.	
	S VA Y 2 2 3 3 b \$ \$ 0 0 2 2 w c c c c c c c c c c c c c c c c c

	having at least \$10,000 in gross receipts from sales sourced to Washington in the current or immediately preceding calendar year, and to referrers having at least \$267,000 in gross income received from the referral services in the current or immediately preceding calendar year.		has announced that, effective October 1, 2018, remote businesses that make \$100,000 in retail sales to or 200 annual transactions with Washington consumers in the current or immediately preceding tax year are required to register with the Department of Revenue and to collect and remit sales and use tax. Effective March 14, 2019, the 200-transaction threshold is eliminated. Effective January 1, 2020, remote sellers with substantial nexus under Wash. Rev. Code §82.04.067 are required to collect and remit sales and use tax.	
WI	no physical presence in Wisconsin (remote	announced that it will assert economic nexus beginning October 1, 2018, "consistent with existing Wisconsin statutes, which require all sellers to collect sales or use tax unless limited by federal law." The Department has enacted legislation and adopted an administrative rule establishing the economic nexus standards, which is consistent with collection thresholds set forth in Wayfair.	Beginning October 1, 2018, all out-of-state sellers that have no physical presence in Wisconsin (remote sellers) are required to be registered to collect and remit Wisconsin sales or use tax on taxable sales in Wisconsin if they meet an annual threshold of over \$100,000 in sales or engage in over 200 separate transactions. New standards for administering sales tax laws for remote sellers are established by statute and rule, consistent with South Dakota v. Wayfair, Inc, U.S. S. Ct. Dkt. No. 17-494, 06/21/2018, which approved a small seller exception for remote sellers who do not have annual sales of products and services into the state of (1) more than \$100,000	

	1	I	or (2) 200 or more
			separate transactions.
			Before the Wayfair
			decision. Wisconsin did
			not require out-of-state
			sellers to collect tax on
			Internet sales to
			Wisconsin residents.
			wisconsiii residents.
WV	Yes.Threshold: more than	Yes. Pursuant to	West Virginia may require
	\$100,000 of sales or 200	Administrative Notice	an out-of-state seller
	or more separate	2018-18, beginning	lacking a physical
	transactions during the	January 1, 2019, any out-	presence in the state to
	preceding calendar	of-state vendor who as of	collect tax on its Internet
	year.Pursuant to	July 1, 2018, is not	sales to West Virginia
	Administrative Notice	required to collect and	residents. Pursuant to
	2018-18, beginning	remit West Virginia state	Administrative Notice
	January 1, 2019, any out-	and municipal sales and	2018-18, beginning
	of-state vendor who as of	use taxes, either because	January 1, 2019, any out-
	July 1, 2018, is not	it does not have physical	of-state vendor who as of
	required to collect and	presence in West Virginia	July 1, 2018, is not
	remit West Virginia state	or it has not voluntarily	required to collect and
	and municipal sales and	agreed to collect and	remit West Virginia state
	use taxes, either because	remit the tax, who either	and municipal sales and
	it does not have physical	(i) delivers more than	use taxes, either because
	presence in West Virginia	\$100,000 of goods or	it does not have physical
	or it has not voluntarily	services into West Virginia	presence in West Virginia
	agreed to collect and	or (ii) engages in 200 or	or it has not voluntarily
	remit the tax, who either	more separate	agreed to collect and
	(i) delivers more than	transactions for the	remit the tax, who either
	\$100,000 of goods or	delivery of goods and	(i) delivers more than
	services into West Virginia	services into West	\$100,000 of goods or
	or (ii) engages in 200 or	Virginia, during calendar	services into West Virginia
	more separate	year 2018, will be required	or (ii) engages in 200 or
	transactions for the	to collect and remit West	more separate
	delivery of goods and	Virginia state and	transactions for the
	services into West	municipal sales and use	delivery of goods and
	Virginia, during calendar	taxes on all sales made	services into West
	year 2018, will be required	on and after January 1,	Virginia, during calendar
	to collect and remit West	2019, that are delivered	year 2018, will be required
	Virginia state and	into West Virginia. This	to collect and remit West
	municipal sales and use	new collection	Virginia state and
	taxes on all sales made	requirement applies to	municipal sales and use
	on and after January 1,	out-of-state vendors that	taxes on all sales made
	2019, that are delivered	currently do not collect	on and after January 1,
	into West Virginia. This	West Virginia state and	2019, that are delivered
	new collection	municipal sales and use	into West Virginia. This
	requirement applies to	taxes but meet either the	new collection
	out-of-state vendors that	\$100,000 threshold or the	requirement applies to
	currently do not collect	200 transactions	out-of-state vendors that
	West Virginia state and	threshold, during calendar	currently do not collect
	municipal sales and use	year 2018. Vendor	West Virginia state and
l .	taxes but meet either the	responsibility for collection	municipal sales and use

	\$100,000 threshold or the 200 transactions threshold, during calendar year 2018. Vendor responsibility for collection and remittance of these taxes will be determined annually each year thereafter. This new collection requirement will be imposed for a given calendar year based on the vendor's attainment of either of the stated thresholds in the immediately preceding calendar year.	annually each year thereafter. This new collection requirement will be imposed for a given calendar year based on the vendor's attainment of either of the stated thresholds in the immediately preceding calendar year. In connection with economic nexus rules set forth in Administrative Notice 2018-18, the West Virginia State Tax Department also has issued guidance that	taxes but meet either the \$100,000 threshold or the 200 transactions threshold, during calendar year 2018. Vendor responsibility for collection and remittance of these taxes will be determined annually each year thereafter. This new collection requirement will be imposed for a given calendar year based on the vendor's attainment of either of the stated thresholds in the immediately preceding calendar year. On June 21, 2018, the U.S. Supreme Court in South Dakota v. Wayfair, U.S. S. Ct. 17-494, 06/21/2018, overturned the physical presence standard for substantial nexus and paved the way for states to assert sales and use tax nexus against sellers who have an economic presence in a state and meet a dollar or transaction threshold for sales delivered into the state. The opinion suggested that an internet seller's apps and cookies on electronic devices in the state might also create the requisite presence to establish nexus. The West Virginia State Tax Department issued Administrative Notice 2018-18 in response to the Wayfair decision.	
WY	Yes. Threshold: Over \$100,000 in sales or over 200 sales transactions in the current or preceding calendar year. Wyoming asserts economic nexus against an out-of-state	it will begin requiring remote and on-line sellers, meeting the	Wyoming may require out- of-state sellers to collect tax on Internet sales to Wyoming residents. Out- of-state sellers with no physical presence in Wyoming are required to	

seller that, in the current or preceding calendar vear: makes more than \$100,000 in sales of tangible personal property, admissions, or services; or engages in more than 200 sales transactions of this nature.

February 1, 2019, The thresholds are: gross revenue in the current or immediately preceding year from Wyoming sales of tangible personal property, admissions or services in excess of \$100,000 or sales of tangible personal property, admissions or services delivered into Wyoming in 200 or more separate transactions in preceding year.

collect sales tax effective

remit Wyoming sales tax if, in the current or immediately preceding calendar year: they have gross revenue from Wyoming sales of tangible personal property. admissions or services in excess of \$100,000 or have sold tangible personal property, admissions or services delivered into Wyoming in 200 or more separate transactions.On June 21. the current or immediately 2018, the U.S. Supreme Court in South Dakota v. Wayfair U.S. S. Ct., 17-494, 06/21/201817-494, 06/21/2018, overturned the physical presence standard for substantial nexus and paved the way for states to assert sales and use tax nexus against sellers who have an economic presence in a state and meet a dollar or transaction threshold for sales delivered into the state. Effective July 1, 2019, marketplace facilitators that have that have gross revenue from Wyoming sales of tangible personal property, admissions or services in excess of \$100,000 or have sold tangible personal property, admissions or services delivered into Wyoming in 200 or more separate transactions are required to collect tax on all sales which the facilitator makes on its own behalf and on all sales which the marketplace facilitator facilitates on behalf of marketplace sellers to customers in Wyoming.